

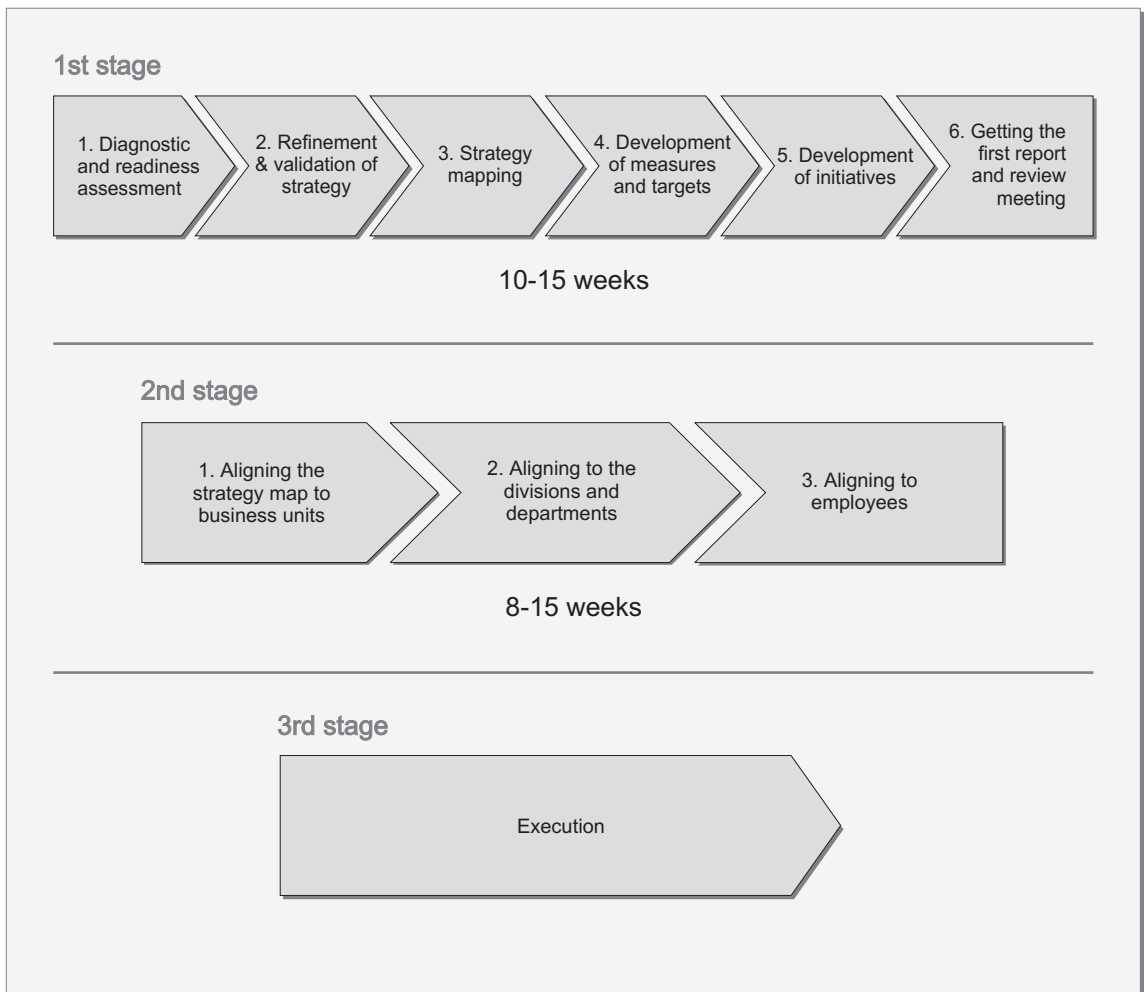
EV SOLUTIONS

Balanced Scorecard Implementation

EV Consulting has gained the knowledge and expertise on the practice directly from the Palladium Group, founded by the creators of the methodology - Drs. Kaplan and Norton. EV Consulting's Managing Partner Manuk Hergnyan has been granted a Kaplan & Norton Balanced Scorecard certification.

EV's experience in the area started in manufacturing and spanned into financial services industry. EV has developed a comprehensive set of facilitation services which helps companies on their way to implement the Balanced Scorecard. Through a series of workshops and hands-in support activities, EV ensures that the implementation process runs relevantly.

The Balanced Scorecard implementation process



Stage 1

The first stage of the implementation process starts with readiness assessment. Once we are sure your company is ready for the implementation, a challenging and fruitful process of strategy refinement and validation is launched. This entails in developing strategy map, relevant measures, as well as planning the underlying initiatives and resource allocation.

EV coaches the process and our consultants closely work with the client team to ensure process runs adequately and with relevant deliveries.

Stage 2

The second stage is dedicated to alignment of the entire company to the new strategy. The holistic stance is secured via cascading the strategy to the different business units and divisions as well as the employees. Yet another 8-15 weeks of intensive commitment ensures the successful completion of this stage.

EV stays beside you with advice and facilitation when and where necessary.

Stage 3

Questioning and challenging the strategy, and adapting it if necessary becomes effectively ingrained into corporate fabric.

With processes growing mature enough and your company having developed the essential competences, your team becomes ready to execute the strategy with an effective tool at hand. Incremental consultations with EV always remain as an option.